



<https://see.co.com/careers/call-center-sales-operator-english-market/>

Call Center Sales Operator – English Market (ONSITE | FULL-TIME)

Description

SEE® is recruiting on behalf of a confidential international client operating in the medical and aesthetic tourism sector.

We are looking for a motivated and results-oriented **Call Center Sales Operator** to join an international sales team serving customers in the **United Kingdom and other English-speaking markets**.

You will be responsible for contacting prospective customers, understanding their needs, providing information about available services, following up with leads, and helping convert enquiries into consultations and bookings.

Responsibilities

Key Responsibilities

- Contact new and existing leads by phone.
- Respond to customer enquiries professionally and efficiently.
- Understand customer needs and qualify potential clients.
- Present available medical and aesthetic tourism services.
- Handle customer questions, concerns, and objections.
- Follow up with leads through phone and other approved communication channels.
- Convert qualified leads into consultations and bookings.
- Maintain accurate customer and lead information in the CRM.
- Follow established sales scripts, processes, and quality standards.
- Meet individual and team sales targets and KPIs.
- Work closely with the Sales Supervisor and other team members.
- Provide a professional and positive customer experience throughout the sales process.

Qualifications

Requirements

- Previous experience in **call center, telesales, inside sales, customer service, or a similar role** is preferred.
- Excellent **spoken and written English**.
- Strong communication and interpersonal skills.
- Confident and professional telephone manner.
- Comfortable making outbound sales calls and following up with customers.
- Strong persuasion, negotiation, and objection-handling skills.
- Target-oriented and motivated by achieving results.
- Ability to work with CRM systems and computer-based tools.
- Good organisational and time-management skills.
- Ability to work effectively as part of a sales team.

Hiring organization

SEE® – Seferi Engineering Enterprises

Employment Type

Full-time

Industry

Medical Tourism

Job Location

Tirana, Albania

Date posted

September 2, 2026

Previous Experience in These Areas Is a Plus

- Medical tourism
- Dental tourism
- Aesthetic or cosmetic services
- Healthcare
- Hospitality
- Travel and tourism
- International sales
- Call center telesales

Job Benefits

- Full-time position within an international sales operation.
- Opportunity to work with customers from international markets.
- Professional and supportive team environment.
- Structured onboarding and training.
- Performance-based development opportunities.
- Competitive salary and performance incentives.
- Opportunity to grow within the sales organisation.